Economics Group

Mark Vitner, Senior Economist mark.vitner@wellsfargo.com • (704) 410-3277 Alex V. Moehring, Economic Analyst alex.v.moehring@wellsfargo.com • (704) 410-3247

Housing Starts Drop More Than Expected

Housing starts tumbled 11.0 percent in October to a 1.06 million-unit pace. Despite this drop, we feel October's weakness is largely transitory and more reflective of the noisy series than a sign of an impending slowdown.

Volatile Multifamily Leads Decline

Housing starts fell more than expected in October, tumbling 11 percent. ^{2.4} Both single-family and multifamily declined, although most of the slide was due to the 25.1 percent tumble in multifamily starts. Multifamily starts are ^{2.0} notoriously volatile, and looking at longer-term trends can be more instructive than the month-to-month changes. Multifamily starts are up 10.4 percent year-to-date from the same period in 2014, which is more indicative of the recent strength seen in the multifamily sector. Singlefamily starts slipped a more modest 2.4 percent in October, although they have increased a more robust 10.1 percent on a year-to-date basis.

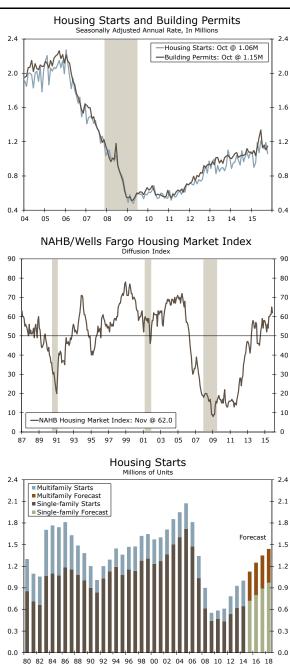
A decline in October starts was expected, largely a result of the drop in September permits. Despite October's moderation in starts, 2015 is still shaping up to be a better year for housing, with total year-to-date starts jumping 10.2 percent from a year ago. In addition, our outlook for the housing market remains intact and October's slowdown should prove transitory. Permits bounced back strongly in October, jumping more than expected to 1.15 million. Moreover, the National Association of Homebuilder's (NAHB) Housing Market Index has been above 60 for the past six months through November, suggesting demand for new homes remains solid. That said, we expect continued volatility to end 2015. Winter months often contain additional volatility because of the exaggerated impact of the seasonal-adjustment process. The bulk of actual homebuilding occurs during warmer months. El Niño should be a modest positive for reported starts in coming months.

Regional View

October's decline was concentrated in the South and West census regions, the two largest regions for housing starts. Total starts tumbled 18.6 percent in the South and 16.2 percent in the West, a result of large declines in multifamily starts. Strong year-to-date gains have been seen in these regions from a year ago, and we again feel the October figures are largely month-to-month noise, amplified by the seasonal-adjustment process. Starts should return to the 1.15 million-unit range in coming months.

Housing Should Continue to Support Growth

Despite headwinds in other parts of the economy, housing has held up relatively well and we expect housing to continue to be a bright spot in the domestic economy. Interest rates should remain supportive even if the Fed does proceed with a rate hike in December. In addition, inventories remain relatively tight for both new and existing homes, which has led to steady gains in home prices. This makes new construction more attractive, and should support starts in the coming years. We look for housing starts to average 1.25 million in 2016 and 1.35 million in 2017.



Source: U.S. Department of Commerce, NAHB and Wells Fargo Securities, LLC

Wells Fargo Securities, LLC Economics Group

Diane Schumaker-Krieg	Global Head of Research, Economics & Strategy	(704) 410-1801 (212) 214-5070	diane.schumaker@wellsfargo.com
John E. Silvia, Ph.D.	Chief Economist	(704) 410-3275	john.silvia@wellsfargo.com
Mark Vitner	Senior Economist	(704) 410-3277	mark.vitner@wellsfargo.com
Jay H. Bryson, Ph.D.	Global Economist	(704) 410-3274	jay.bryson@wellsfargo.com
Sam Bullard	Senior Economist	(704) 410-3280	sam.bullard@wellsfargo.com
Nick Bennenbroek	Currency Strategist	(212) 214-5636	nicholas.bennenbroek@wellsfargo.com
Eugenio J. Alemán, Ph.D.	Senior Economist	(704) 410-3273	eugenio.j.aleman@wellsfargo.com
Anika R. Khan	Senior Economist	(704) 410-3271	anika.khan@wellsfargo.com
Azhar Iqbal	Econometrician	(704) 410-3270	azhar.iqbal@wellsfargo.com
Tim Quinlan	Economist	(704) 410-3283	tim.quinlan@wellsfargo.com
Eric Viloria, CFA	Currency Strategist	(212) 214-5637	eric.viloria@wellsfargo.com
Sarah House	Economist	(704) 410-3282	sarah.house@wellsfargo.com
Michael A. Brown	Economist	(704) 410-3278	michael.a.brown@wellsfargo.com
Erik Nelson	Economic Analyst	(704) 410-3267	erik.f.nelson@wellsfargo.com
Alex Moehring	Economic Analyst	(704) 410-3247	alex.v.moehring@wellsfargo.com
Misa Batcheller	Economic Analyst	(704) 410-3060	misa.n.batcheller@wellsfargo.com
Michael Pugliese	Economic Analyst	(704) 410-3156	michael.d.pugliese@wellsfargo.com
Donna LaFleur	Executive Assistant	(704) 410-3279	donna.lafleur@wellsfargo.com
Cyndi Burris	Senior Admin. Assistant	(704) 410-3272	cyndi.burris@wellsfargo.com

Wells Fargo Securities Economics Group publications are produced by Wells Fargo Securities, LLC, a U.S. broker-dealer registered with the U.S. Securities and Exchange Commission, the Financial Industry Regulatory Authority, and the Securities Investor Protection Corp. Wells Fargo Securities, LLC, distributes these publications directly and through subsidiaries including, but not limited to, Wells Fargo & Company, Wells Fargo Bank N.A., Wells Fargo Advisors, LLC, Wells Fargo Securities International Limited, Wells Fargo Securities Asia Limited and Wells Fargo Securities (Japan) Co. Limited. Wells Fargo Securities, LLC. is registered with the Commodities Futures Trading Commission as a futures commission merchant and is a member in good standing of the National Futures Association. Wells Fargo Securities, LLC. and Wells Fargo Bank, N.A. are generally engaged in the trading of futures and derivative products, any of which may be discussed within this publication. Wells Fargo Securities, LLC does not compensate its research analysts based on specific investment banking transactions. Wells Fargo Securities, LLC's research analysts receive compensation that is based upon and impacted by the overall profitability and revenue of the firm which includes, but is not limited to investment banking revenue. The information and opinions herein are for general information use only. Wells Fargo Securities, LLC does not completeness, nor does Wells Fargo Securities, LLC assume any liability for any loss that may result from the reliance by any person upon any such information or opinions. Such information and opinions are subject to change without notice, are for general information only and are not intended as an offer or solicitation with respect to the purchase or sales of any security or as personalized investment advice. Wells Fargo Securities, LLC is a separate legal entity and distinct from affiliated banks and is a wholly owned subsidiary of Wells Fargo & Company (© 2015 Wells Fargo Securities, LLC.

Important Information for Non-U.S. Recipients

For recipients in the EEA, this report is distributed by Wells Fargo Securities International Limited ("WFSIL"). WFSIL is a U.K. incorporated investment firm authorized and regulated by the Financial Conduct Authority. The content of this report has been approved by WFSIL a regulated person under the Act. For purposes of the U.K. Financial Conduct Authority's rules, this report constitutes impartial investment research. WFSIL does not deal with retail clients as defined in the Markets in Financial Instruments Directive 2007. The FCA rules made under the Financial Services and Markets Act 2000 for the protection of retail clients will therefore not apply, nor will the Financial Services Compensation Scheme be available. This report is not intended for, and should not be relied upon by, retail clients. This document and any other materials accompanying this document (collectively, the "Materials") are provided for general informational purposes only.

SECURITIES: NOT FDIC-INSURED/NOT BANK-GUARANTEED/MAY LOSE VALUE