Economics Group



John E. Silvia, Chief Economist john.silvia@wellsfargo.com • (704) 410-3275 Sarah House, Economist sarah.house@wellsfargo.com • (704) 410-3282

Jobs: Cyclical Employment, Structural Unemployment

March job gains came in at 215,000 with improvement across many sectors. Meanwhile, labor costs continue to rise, consistent with a tightening labor market. However, structural unemployment persists.

Job Gains Reflect Manufacturing Weakness, Consumer Strength

Overall job growth in March was a solid 215,000. Our theme for the annual outlook was the Great Divide and we certainly see this in the pace of job growth during the past three months (top graph). We have emphasized the divergence between the production and services sides of the economy over the past six months, and we can see that divergence in today's numbers.

Over the past three months, job growth in manufacturing and government has been weak while strong in construction (consistent with rising housing starts and modifications). Private services has also seen broad-based gains, with strength evident in education & health, professional & business services and leisure & hospitality. In today's employment report, manufacturing jobs declined 29,000 while mining fell 12,000. Overall, private service-providing jobs rose a solid 199,000. These results are consistent with continued moderate economic growth and no recession in the outlook for 2016.

Rising Cost of Labor in Many Forms—the Mid-Cycle Story

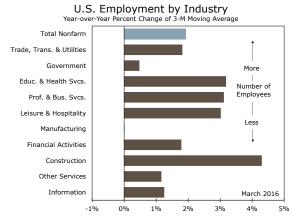
Another sign of the labor market expansion maturing is the rising cost of labor as the unemployment rate continues to improve during the economic cycle (middle graph). Average hourly earnings rebounded 0.3 percent in March and are up 2.3 percent over the past year. That said, the pace of wage gains has been modest compared to the last three economic expansions. The structure of the labor market has clearly changed.

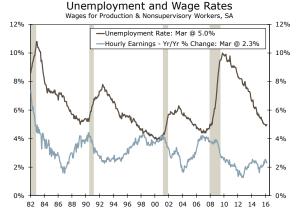
Yet, the rise in labor costs, as measured by wages, is corroborated by the rise in the employment cost index since 2010 and at a slightly faster pace since early 2014. Meanwhile, productivity gains remain very modest. For the economy, this will put pressure on inflation and/or corporate profit growth and limit companies' willingness to invest and hire over time.

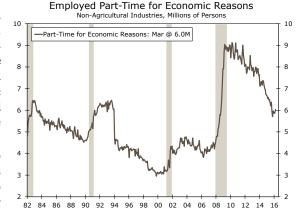
Structural Unemployment-Disequilibrium in the Labor Market

Although cyclical measures indicate the labor market is near full employment, structural labor dislocations are very evident. As illustrated in the bottom graph, those employed part-time for economic reasons remains high relative to the number employed part-time during the prior three economic expansions. Meanwhile, the percentage of long-term unemployed at 27.7 percent remains higher than at any stage of the prior three economic expansions since 1982. Finally, the percentage of marginally attached workers as a percent of civilian non-institutional population remains above the pre-recession level.

From our viewpoint, the current economic expansion is only beginning to address the structural issues in the economy. Participation continued its rebound last month, causing the unemployment rate to tick up to 5.0 percent. Still, there remains a continuing gap between the demand for labor and supply of available workers, as evidenced by the Beveridge Curve.







Source: U.S. Department of Labor and Wells Fargo Securities, LLC

Wells Fargo Securities, LLC Economics Group

Diane Schumaker-Krieg	Global Head of Research, Economics & Strategy	(704) 410-1801 (212) 214-5070	diane.schumaker@wellsfargo.com
John E. Silvia, Ph.D.	Chief Economist	(704) 410-3275	john.silvia@wellsfargo.com
Mark Vitner	Senior Economist	(704) 410-3277	mark.vitner@wellsfargo.com
Jay H. Bryson, Ph.D.	Global Economist	(704) 410-3274	jay.bryson@wellsfargo.com
Sam Bullard	Senior Economist	(704) 410-3280	sam.bullard@wellsfargo.com
Nick Bennenbroek	Currency Strategist	(212) 214-5636	nicholas.bennenbroek@wellsfargo.com
Anika R. Khan	Senior Economist	(704) 410-3271	anika.khan@wellsfargo.com
Eugenio J. Alemán, Ph.D.	Senior Economist	(704) 410-3273	eugenio.j.aleman@wellsfargo.com
Azhar Iqbal	Econometrician	(704) 410-3270	azhar.iqbal@wellsfargo.com
Tim Quinlan	Senior Economist	(704) 410-3283	tim.quinlan@wellsfargo.com
Eric Viloria, CFA	Currency Strategist	(212) 214-5637	eric.viloria@wellsfargo.com
Sarah House	Economist	(704) 410-3282	sarah.house@wellsfargo.com
Michael A. Brown	Economist	(704) 410-3278	michael.a.brown@wellsfargo.com
Erik Nelson	Economic Analyst	(704) 410-3267	erik.f.nelson@wellsfargo.com
Alex Moehring	Economic Analyst	(704) 410-3247	alex.v.moehring@wellsfargo.com
Misa Batcheller	Economic Analyst	(704) 410-3060	misa.n.batcheller@wellsfargo.com
Michael Pugliese	Economic Analyst	(704) 410-3156	michael.d.pugliese@wellsfargo.com
Julianne Causey	Economic Analyst	(704) 410-3281	julianne.causey@wellsfargo.com
Donna LaFleur	Executive Assistant	(704) 410-3279	donna.lafleur@wellsfargo.com
Dawne Howes	Administrative Assistant	(704) 410-3272	dawne.howes@wellsfargo.com

Wells Fargo Securities Economics Group publications are produced by Wells Fargo Securities, LLC, a U.S. broker-dealer registered with the U.S. Securities and Exchange Commission, the Financial Industry Regulatory Authority, and the Securities Investor Protection Corp. Wells Fargo Securities, LLC, distributes these publications directly and through subsidiaries including, but not limited to, Wells Fargo & Company, Wells Fargo Bank N.A., Wells Fargo Advisors, LLC, Wells Fargo Securities International Limited, Wells Fargo Securities Asia Limited and Wells Fargo Securities (Japan) Co. Limited. Wells Fargo Securities, LLC is registered with the Commodities Futures Trading Commission as a futures commission merchant and is a member in good standing of the National Futures Association. Wells Fargo Bank, N.A. is registered with the Commodities Futures Trading Commission as a swap dealer and is a member in good standing of the National Futures Association. Wells Fargo Securities, LLC and Wells Fargo Bank, N.A. are generally engaged in the trading of futures and derivative products, any of which may be discussed within this publication. Wells Fargo Securities, LLC does not compensate its research analysts based on specific investment banking transactions. Wells Fargo Securities, LLC's research analysts receive compensation that is based upon and impacted by the overall profitability and revenue of the firm which includes, but is not limited to investment banking revenue. The information and opinions herein are for general information use only. Wells Fargo Securities, LLC does not guarantee their accuracy or completeness, nor does Wells Fargo Securities, LLC assume any liability for any loss that may result from the reliance by any person upon any such information or opinions. Such information and opinions are subject to change without notice, are for general information only and are not intended as an offer or solicitation with respect to the purchase or sales of any security or as personalized investment advice. Wells F

Important Information for Non-U.S. Recipients

For recipients in the EEA, this report is distributed by Wells Fargo Securities International Limited ("WFSIL"). WFSIL is a U.K. incorporated investment firm authorized and regulated by the Financial Conduct Authority. The content of this report has been approved by WFSIL a regulated person under the Act. For purposes of the U.K. Financial Conduct Authority's rules, this report constitutes impartial investment research. WFSIL does not deal with retail clients as defined in the Markets in Financial Instruments Directive 2007. The FCA rules made under the Financial Services and Markets Act 2000 for the protection of retail clients will therefore not apply, nor will the Financial Services Compensation Scheme be available. This report is not intended for, and should not be relied upon by, retail clients. This document and any other materials accompanying this document (collectively, the "Materials") are provided for general informational purposes only.

SECURITIES: NOT FDIC-INSURED/NOT BANK-GUARANTEED/MAY LOSE VALUE

